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Tavistock Investments grows FUM by 332% in a year

Despite 'uncertainties surrounding Brexit'



Tavistock Investments has reported a huge 332% growth in funds under management to reach £769m in its full-year results released this morning, covering the year to 31 March 2017.

During the 12-month period, the group saw a 22% increase in revenue to £36.4m, and a 104% increase in net assets to £18.2m.

But the biggest growth was seen specifically in its investment management part of the business which saw its funds under management (FUM) increase by 332% from £178m to £769m. £603m of this is managed on a discretionary basis.

Following the period under review, the firm [expanded its range of risk progressive funds](#) over the year with the launch of the Acumen Bond Portfolio, the Acumen Equity Portfolio and the Acumen Strategic Portfolio.

In the advisory space, Tavistock Investments completed the acquisition of two other advisory businesses: Abacus Associates Financial Services and PB Financial Planning, which have helped contribute towards the firm's continued growth.

Chairman of the company, Oliver Cooke, said: "As the group's investment management business has a comparatively fixed cost base and is already trading profitably, further increases in the level of FUM will have an increasingly positive impact on the group's profitability."

[Are 'significantly overvalued' UK bonds a ticking timebomb?](#)

Brian Raven, group chief executive, said: "I am very pleased with our group performance this year. We have made significant progress across all key areas of the business and established a solid foundation for future success.

"This is the product of a robust business model and the hard work of a strong operational team. I am confident that this will be another successful year and look forward to the group continuing its growth."

Future prospects

Looking ahead, the group said "much remains to be done" despite the success it has seen over the last year.

It remains concerned about political headwinds including the "[uncertainties surrounding Brexit](#) [which] have done much to unsettle markets".

But Tavistock Investments said its portfolios have continued to perform well thanks to its disciplined approach to global diversification across asset classes, cautious approach to the UK bond market and the use of currency hedging.

It added: "The company continues to face the usual risks of operating within a regulated environment, but to mitigate these risks the board actively promotes an ethos and culture in which the client is placed at the centre of everything that the company does.